

# Business Development Bonus 1st Quarter 2012

## Consecutive campaign opportunity

Normal rules apply.

4th Quarter 2011					1st Quarter 2012					Reverts to pre WOW bonus levels from Campaign 6 2012					
C14	C15	C16	C17	C18	C1	C2	C3	C4	C5	C6	C7	C8	C9	C10	C11

### Sales Leader level

	1st	2nd	3rd												
		1st	2nd	3rd											
			1st	2nd	3rd										
				1st	2nd	3rd									
					1st	2nd	3rd								
						1st	2nd	3rd							
							1st	2nd	3rd						
								1st	2nd	3rd					
									1st	2nd	3rd				
										1st	2nd	3rd			
											1st	2nd	3rd		

### Advanced, Executive, Senior Executive levels

	1st	2nd	3rd	4th	5th										
		1st	2nd	3rd	4th	5th									
			1st	2nd	3rd	4th	5th								
				1st	2nd	3rd	4th	5th							
					1st	2nd/1st	3rd/2nd	4th/3rd							
						1st	2nd	3rd							
							1st	2nd	3rd						
								1st	2nd	3rd	4th	5th			
									1st	2nd	3rd	4th	5th		
										1st	2nd	3rd	4th	5th	

N.B. Title Maintain bonus is paid once - consecutive or non consecutive option

# Business Development Bonus 1st Quarter 2012

## Non consecutive campaign opportunity

Consecutive campaigns required for title achievers from C4 onwards

4th Quarter 2011					1st Quarter 2012					Reverts to pre WOW bonus levels from Campaign 6 2012					
C14	C15	C16	C17	C18	C1	C2	C3	C4	C5	C6	C7	C8	C9	C10	C11

### Sales Leader level

	1st		2nd					1st	2nd	3rd					
		1st		2nd		1st		2nd		3rd					
			1st		2nd		1st	2nd	3rd						
				1st	2nd			1st	2nd	3rd					
					1st	1st		2nd		3rd					
								1st	2nd	3rd					
							1st		2nd	3rd					
								1st	2nd	3rd					
									1st	2nd	3rd				
										1st	2nd	3rd			
											1st	2nd	3rd		
												1st	2nd	3rd	
													1st	2nd	3rd

### Advanced, Executive, Senior Executive levels

	1st		2nd					1st	2nd	3rd					
		1st		2nd	3rd			1st	2nd	3rd					
			1st	2nd	3rd	1st			2nd	3rd					
				1st				1st	2nd	3rd					
					1st		1st	2nd	3rd						
						1st		2nd	3rd						
							1st		2nd	3rd					
								1st	2nd	3rd					
									1st	2nd	3rd	4th	5th		
										1st	2nd	3rd	4th	5th	
											1st	2nd	3rd	4th	5th

N.B. Title Maintain bonus is paid once - consecutive or non consecutive option